



## CORFAC Helps Your Clients Expand

All real estate is local, but corporate clients often need services in other markets. Having a global engine behind you can't hurt. CORFAC International is a group of like-minded and entrepreneurial real estate service firms with **1,000 helpful employees in over 60 markets** in North America and abroad.



**Alan Joel** (right), principal with Joel and Granot Real Estate/CORFAC International, says that last year CORFAC firms completed more than **10k lease and sales transactions totaling 368M SF of space valued at \$7.4B**. The benefit: CORFAC firms have the market knowledge and experience to manage multi-market commercial real estate assignments around the world. **Sim Doughtie**, president of King Industrial Realty/CORFAC International, adds that the broker must have exceptional local market and product knowledge to best serve their client, but CORFAC can fill the void when your client is expanding beyond your domain. For more info on our sponsor, click [here](#).