

Past Presidents – Atlanta Real Estate Board, Atlanta Board of Realtors and Atlanta Commercial Board of Realtors

Before 1993 there was only one official board, which eventually had presidents for both the residential and commercial sides of the business. Then the split was made official, giving rise to the Atlanta Board of Realtors, representing residential real estate and the Atlanta Commercial Board of Realtors, representing commercial real estate.

Ralph O. Cochran 1910	G. M. Stout 1934-1935	Samuel M. Weyman 1965	John R. Maddox 1985	Gilmer G. Weston Jr. ABR 1994	Daniel T. Forsman ABR 2003
Harry G. White 1911	Paul G. Maddox 1936-1937	Harry Norman Jr. 1966	Stephen J. Dixon 1986	Ben E. Lilly ACBR 1994	Edward N. Milton ACBR 2003
Charles P. Glover 1912	W. J. Hogan Jr. 1938-1939	C. D. Lebey Jr. 1967	James F. Bell Jr. 1987	James E. Ware ABR 1995	Alice McDonough ABR 2004
R. R. Otis 1913-1918	Ward Wight Sr. 1940	J. Marlon Crain 1968	William C. Lewis 1988	Michael S. Eiting ACBR 1995	Clark S. Gore ACBR 2004
Ben D. Watkins 1919	Judson M. Garner 1941-1942	Stewart Wight 1969	J. Olin Colie 1989	Richard Brinkman ABR 1996	David L. Boehmig ABR 2005
Charles H. Black Sr. 1920	Henry R. Robinson 1943-1944	Frank C. Owens Jr. 1970	Morris M. Ewing Commercial 1989	Dick Myrick Jr. ACBR 1996	George P. Edwards ACBR 2005
Henry B. Scott 1921	C. D. Lebey Sr. 1945	Edward M. Chapman 1946-1947	Amy W. Norman Residential 1989	Sally G. Batson ABR 1997	Melba Franklin ABR 2006
Ward Wight Sr. 1922	Edward M. Chapman 1946-1947	Bruce B. Wilson 1973	William I. Stout 1990	Scottland A. Wright ACBR 1997	John D. Fetz ACBR 2006
Henry B. Scott 1921	A. H. Sturgess Sr. 1948-1949	E. A. Isakson 1974	Thomas D. Body, III Commercial 1990	Lee A. Finch ABR 1998	Michael I. Wright ABR 2007
George W. Brown Jr. 1923	Gene Craig 1950	Fred O. Scheer 1975	Cecile Stockhausen Residential 1990	T. Richard Bryant ACBR 1998	William R. Johnson ACBR 2007
A. S. Adams 1924-1925	Wheat Williams Sr. 1951	Sally O. Washburn 1976	Morris M. Ewing 1991	Thomas P. Spurlin ABR 1999	Scott C. Simpson ABR 2008
J. R. Smith First Half 1926	Cone M. Maddox Jr. 1952-53	John B. Chapman 1977	David S. Branch Commercial 1991	Robert J. Boyd ACBR 1999	Karen B. Dick ACBR 2008
Dana Belser 1926-1927	Jack Robertson 1954-1955	Walter S. Askew 1978	J. Lewis Glenn Residential 1991	J. Lewis Glenn ABR 2000	M. Leigh Martin ACBR 2000
Frank C. Owens Sr. 1928	Jack Adair 1956-57	John D. Goodloe 1979	Amy W. Norman 1992	Jerry L. Buckner Commercial 1992	Jenny Pruitt ABR 2001
John I. Thompson 1929	Arthur Burdett Jr. 1958-59	Skipper Morrison 1980	Jerry L. Buckner Commercial 1992	W. Scott Askew III Residential 1992	Robert S. Matthews ACBR 2001
Alvin B. Cates Sr. 1930	James L. Starnes 1960-61	Al H. Jennings, Jr. 1981	W. Scott Askew III Residential 1992	A. H. Sturgess Jr. 1993	Brett G. Hunsaker ACBR 2009
R. W. Evans 1931	William S. Simms 1962	John S. Hunsinger 1982	A. H. Sturgess Jr. 1993	Robert S. Matthews ACBR 2001	Shea Zimmerman ABR 2010
Milton H. Leibman 1932	Ward Wight Jr. 1963	Clifford N. Bullard 1983	James W. Floyd ABR 1993	Spalding White ABR 2002	J. William Butler ACBR 2002
Morris M. Ewing 1933	Thomas V. Cauble 1964	J. Carl Schultz 1984	Fred R. Freyer Jr. ACBR 1993	J. William Butler ACBR 2002	



Alan L. Joel
ACBR 2010

Alan has specialized in commercial real estate leasing and sales since graduating from college. Nine years ago he started Alan Joel Partners. Alan Joel Partners is a local Atlanta real estate company that provides a full range of real estate services to its clients from tenant representation, build-to-suit, investment sales, property management and leasing.

Prior to starting Alan Joel Partners, Alan was the top-producing broker for five consecutive years at a large national commercial real estate company in Atlanta.

Much of Alan's work has been in commercial leasing and sales with a primary emphasis on working with the small to mid-sized user. Within the past two years, Alan has closed more than 100 transactions totaling over 200,000 square feet.

Alan is a native of Atlanta whose family has been in the real estate business for more than 50 years. He attended The University of Georgia and obtained his master's degree in real estate from Georgia State University. In 2004, Alan received the prestigious Atlanta Commercial Board of Realtors Alvin B. Cates Award.

Wight Mixon John L. Ferguson
ABR 2011 President-Elect ACBR 2011 President-Elect

ACBR, ABR Historical Committee

Alice McDonough,	Patricia Boykin	Ben E. Lilly
Chairman	J. William Butler	J. Carl Schultz
*Sally Washburn,	Michael S. Eiting	K. Lee Smith
Chairman	Sally Gurley-Batson	Thomas P. Spurlin
W. Scott Askew III	Tommie Jackson	James L. Starnes
David L. Boehmig		

The Historical Committee would like to recognize the dedication and display of professionalism of its founding Chairman Sally Washburn.

* Deceased

What do the following have in common?
 ■ Boy Scouts of America
 ■ Tour de France
 ■ Black & Decker
 ■ Atlanta Board of Realtors

All these organizations will be 100 years old in 2010. And, this year, our Board celebrates 100 years of history. Here is a little history lesson.

In 1910, at the Piedmont Hotel downtown, Ralph O. Cochran and eight men met for lunch and created the Atlanta Real Estate Board.

Unfortunately, the long-term vision these men had for the organization was never recorded and has been lost in the annals of history.

However, one thing is clear: a group of commercial real estate brokers got together, saw a need, created an opportunity and ran with it. Something all Realtors can relate to — whereas, it is what we do every day. So thanks to those nine men we are now a 100-year-old organization.

To fully appreciate where we are today as an organization, let's go back 20 years. In 1989, the Atlanta Board of Realtors restructured into two separate divisions. Outside of that first meeting at the Piedmont Hotel in 1910, this time period was one of the most dramatic changes that our membership has ever experienced.

When the Atlanta Board restructured, we created the Atlanta Society of Commercial Realtors and the Atlanta Society of Residential Realtors — two separate divisions within the Atlanta Board. Local boards across the country followed this same direction, realizing the

importance of separate services for the commercial and residential members. In 1992, the National Association of Realtors provided the opportunity for strictly commercial boards to exist and Atlanta was the first board in the country to make application to NAR. On March 15, 1993, the Atlanta Board of Realtors officially separated into two separate associations — the Atlanta Commercial Board of Realtors and the Atlanta Board of Realtors (residential).



VIEWPOINT
 Alan Joel

Since that time and today, the leadership of both the residential and commercial boards work together very closely in regards to the Atlanta Realtors Center building, our real estate School, the Georgia Institute of Real Estate and our staff. The relationship is as strong as ever and has been a true key to the success of our entire operation. We clearly have evolved.

Over the next two decades, through the leadership of our past presidents, the leadership embraced change and new innovation offered by our members. What do the following organizations have in common: Fannie Mae, AIG, GM, Chrysler, Wells Fargo, GMAC and Citigroup?

They went from great organizations to struggling ones. Great organizations don't stay that way by resting on their laurels. Why do great organizations fall? They fall because they don't change with the times. They are asleep at the wheel, oblivious to their own reality, living on the hard work of others and most importantly they don't open their eyes to change and new

innovations in their world. Our organization will continue the success of our past not by doing what worked in the past, but by knowing what will work for the future. We won't be passive and live off our past success.

As the 2010 Commercial Board president, I challenged all of the Atlanta Realtors to jump in the pool — pick a part

of our organization that they are passionate about, contribute and challenge the status quo. The members have graciously accepted this challenge and are making an impact with new ideas and concepts that will help our organization survive the next 100 years.

Joel is 2010 president of the Atlanta Commercial Board of Realtors.



CREW Atlanta would like to Congratulate the **Atlanta Commercial Board of Realtors for 100 years** of service to our industry and for supporting commercial real estate members in our city.

Together, CREW Atlanta and the ACBR strive to enrich the commercial real estate industry through education, legislative advocacy, networking, recognition and ethics.

**Congratulations ACBR -
 100 Years and going!**

www.crewatlanta.org